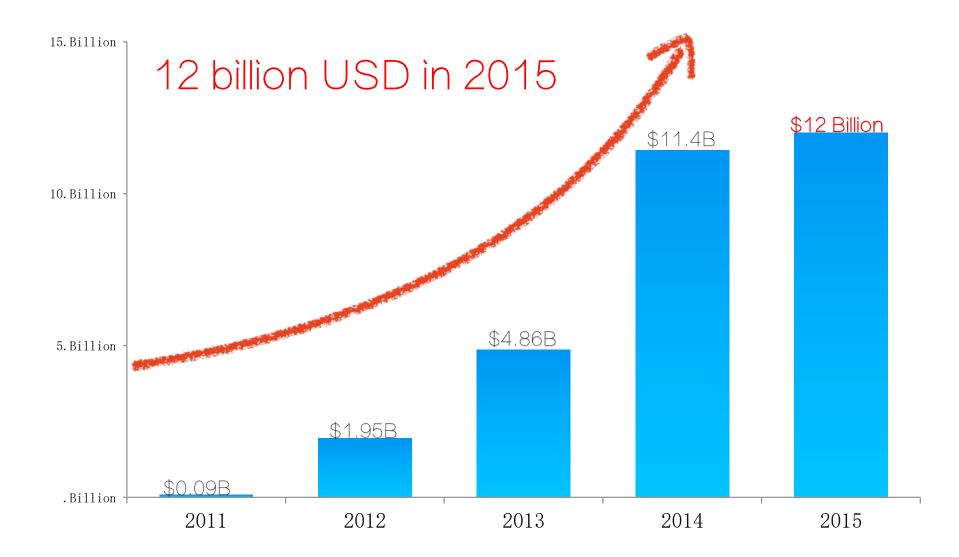


#### All co-founders have **R&D** background

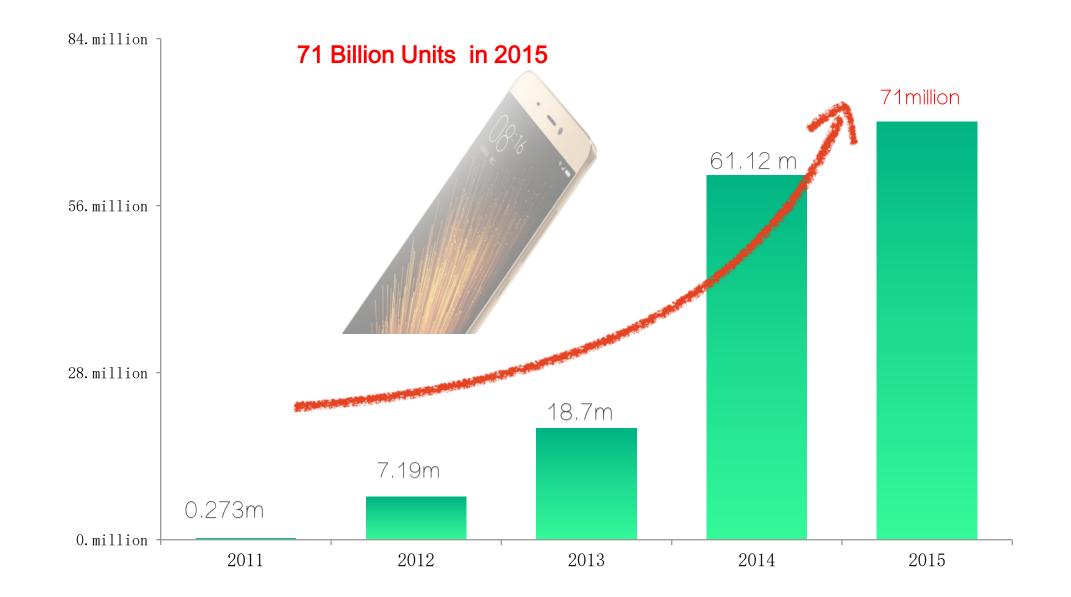


#### Sale Revenue of Xiaomi



Rate;1;6.5

#### Sales volume of Xiaomi mobile

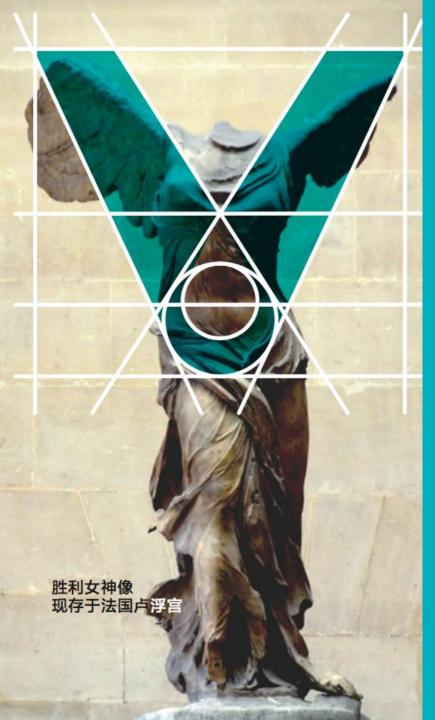


#### **Products line**



# VIOM

#### One of Xiaomi's business ecosystem's partner



### VIOM

Vi: Come from Greece Latin "Vita" ,Means "life" omi : Come from the last letter of Greece Latin " $\Omega$ ", Means "Infinite"

#### Great life, Infinite Technology

#### High-end quality life style

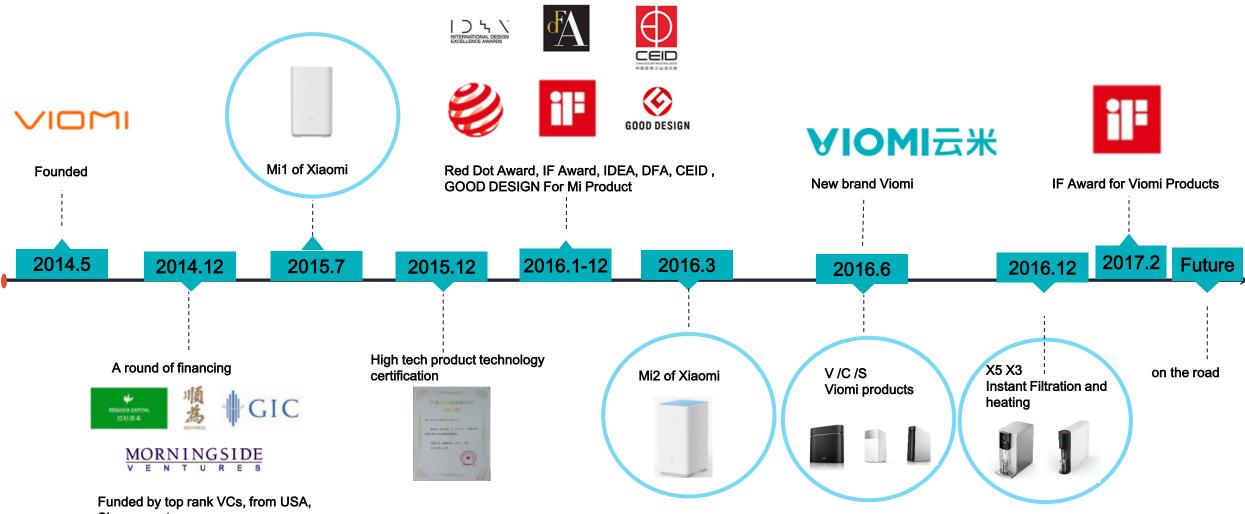
Kevin Chen, Founder and CEO VP of BU in Fortune 500 Company 18+ years experience in R&D and business management in household electrical appliances industry 100+ products development's leadership experience



### VIOM

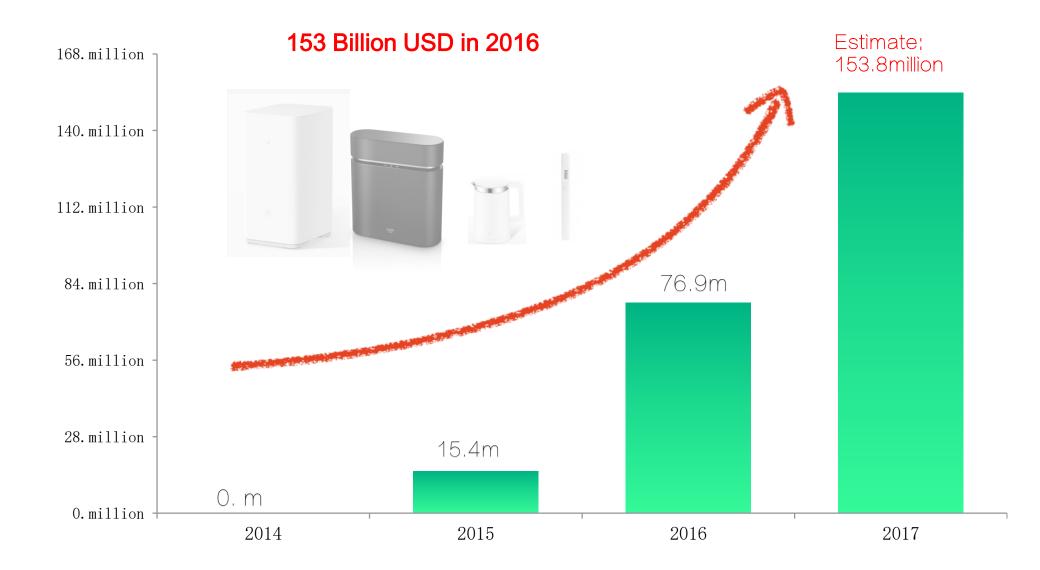


#### **Milestone**

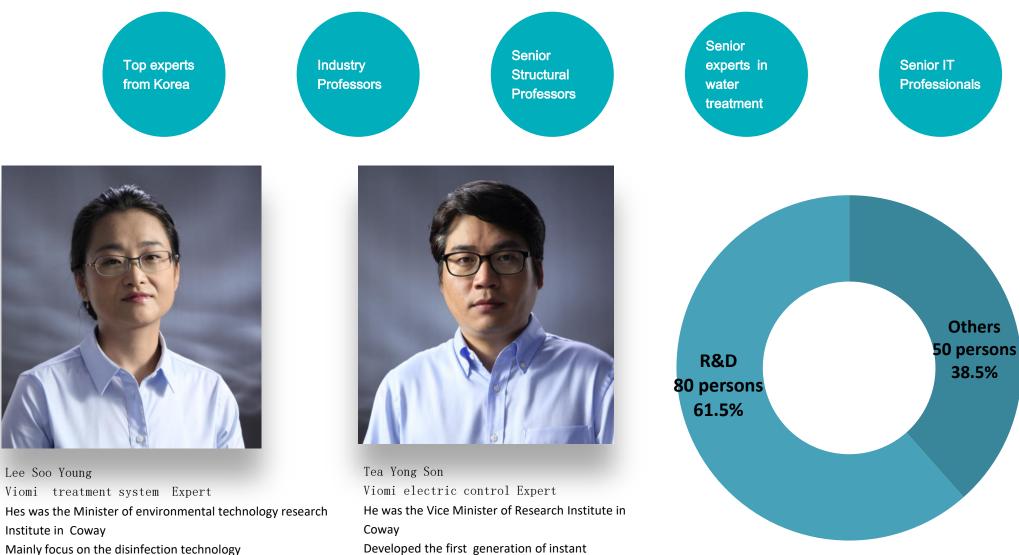


Sigapore, etc.

#### Sales revenue of Viomi



#### Professional team, mainly foucs on the R&D



heating and cooling water pruifer in Korea

Got the Korea Country "women scientist" award

### 270+ authorized patents Including 20+ abroad

### 600+patents submitted for authorization Including 80+abroad

# VIOM Product

#### **Products line**





#### Mi table top water purifier

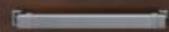
- The first one DIY installation and change filter
- 400GPD RO system, with WIFI and water sensors,
- in the world
- Pre-order volume exceed 1 million, product
- innovation created a big blast in the industry













#### Mi table top water purifier

Smart SUS304 Faucet ,DIY filter 400GPD RO system Crowdfunding @ xiaomi.com on 2016.3.1

Broke the record(RMB12million)





#### MI water TDS tester



Precision water TDS tester with Titanium test pin Slim and Concise appearance Water Proof Design low power consumption

#### MIJIA smart kettle



SUS304 kettle

**STRIX** Thermostat

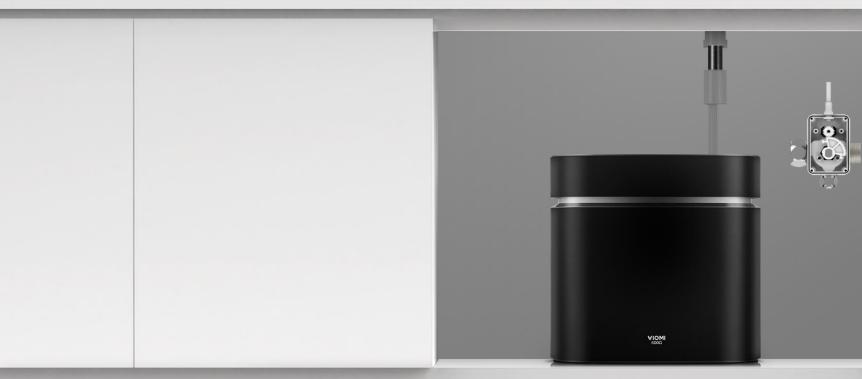
Double housing heating proof

Bluetooth 4.0 BLE and App

Temperature could adjust

#### Viomi V1 Under sink water purifier





- DIY filter design
- No tank ,600GPD 4+1 RO system
- Smart water inlet adapter
- High end Aquatec USA booster pump, high performance
- Full parameter detect AI water purifier
  Intelligent save water, The Pure water: Concentrated water could high to 4:1
- Smart SUS 304 faucet

- Japanese CCL UV sterilize technology, 6000h Long time life, The bacterial reduction could reach 99.9999%,
- With Wi-Fi chip water quality sensor in the product, Could remind Show and alarm the filter status. One key buy filter.

#### Viomi V1 Under sink water purifier



VIOM 400G

- DIY filter design
- No tank ,400GPD 4+1 RO system
- Smart water inlet adapter
- Full parameter detect AI water purifier
- Intelligent save water, The Pure water: Concentrated water could

#### high to 4:1

- Smart SUS 304 smart faucet
- Japanese CCL UV sterilize technology, 6000h Long time life, The bacterial reduction could reach 99.9999%,
- With Wi-Fi chip water quality sensor in the product, Could remind Show and alarm the filter status.

#### Viomi S1 Under sink water purifier

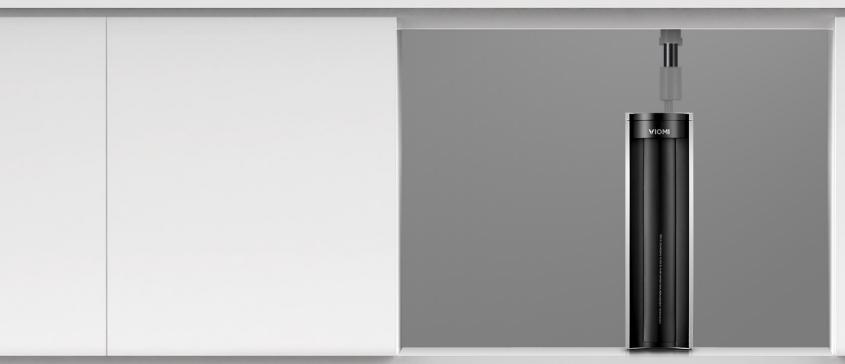




- DIY filter design
- Pure tank ,75GPD 4+1 RO system
- 3in 1 filter

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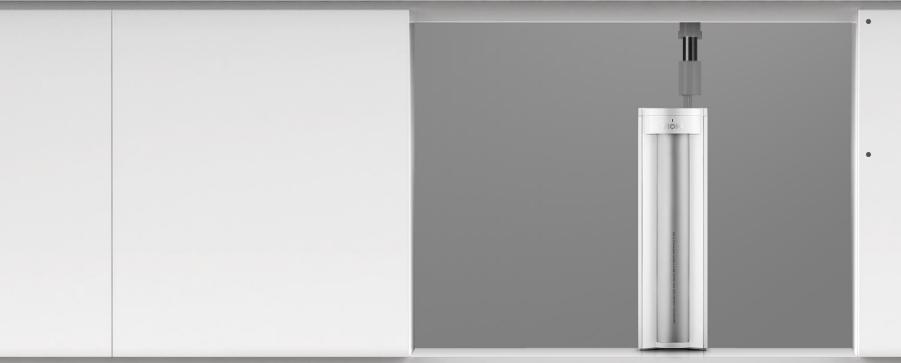
- Full parameter detect AI water purifier
- Smart SUS 304 faucet
  - Japanese CCL UV sterilize technology, 6000h Long time life ,The bacterial reduction could reach 99.9999%,
- With Wi-Fi chip water quality sensor in the product, Could remind Show and alarm the filter status.



#### Viomi S1 Undersink water purifier



- DIY filter design
- Pure tank ,50GPD 4+1 RO system
- 3in 1 filter
- Full parameter detect AI water purifier
- Smart SUS 304 faucet
  - Japanese CCL UV sterilize technology, 6000h Long time life ,The bacterial reduction could reach 99.9999%,
- With Wi-Fi chip water quality sensor in the product, Could remind Show and alarm the filter status.



#### Viomi C1 table top water purifier

• DIY installation and change filter 400GPD RO system, with WIFI and water sensors

#### Viomi C1 Undersink water purifier



- DIY filter design
- No tank ,400GPD 4+1 RO system
- Intelligent save water, The Pure water: Concentrated water could high to 3:1
- Smart SUS 304 faucet
- Japanese CCL UV sterilize
  - technology, 6000h Long time life ,The bacterial reduction could reach 99.9999%,
- With Wi-Fi chip water quality sensor in the product, Could remind Show and alarm the filter status.

#### Viomi X5 table top water purifier



- Innovative integrated design
- Instant heating system
- No tank 400GPD 4+1 RO+UV system,
- DIY Patent filter design

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- 3D integrated water channel
- Japanese CCL UV sterilize technology,
- With Wi-Fi chip water quality sensor inside
- Alarm the filter status. One key buy filter.
- Temperature and volume could adjust

#### Viomi X3 table top water purifier



- Innovative integrated design
- Instant heating system
- 0 Back pressure sealed Pure tank
- Self server Patent filter design
- 100GPD 4+1 RO+UV system,
- 3IN1 patent Filter
- 3D integrated water channel
- Japanese CCL UV sterilize technology,
- With Wi-Fi chip water quality sensor inside
- Alarm the filter status. One key buy filter.
- Temperature and volume could adjust

#### Viomi L-UV Pitcher



- BRAND NEW 7 LAYERS MULTI EFFECT FILTRATION PITCHER
- with UV LAMP INSIDE THE PURE TANK.
- INNOVATIVE 360° INLET CHANNEL, FULLY UTILIZE FILTER MATERIALS



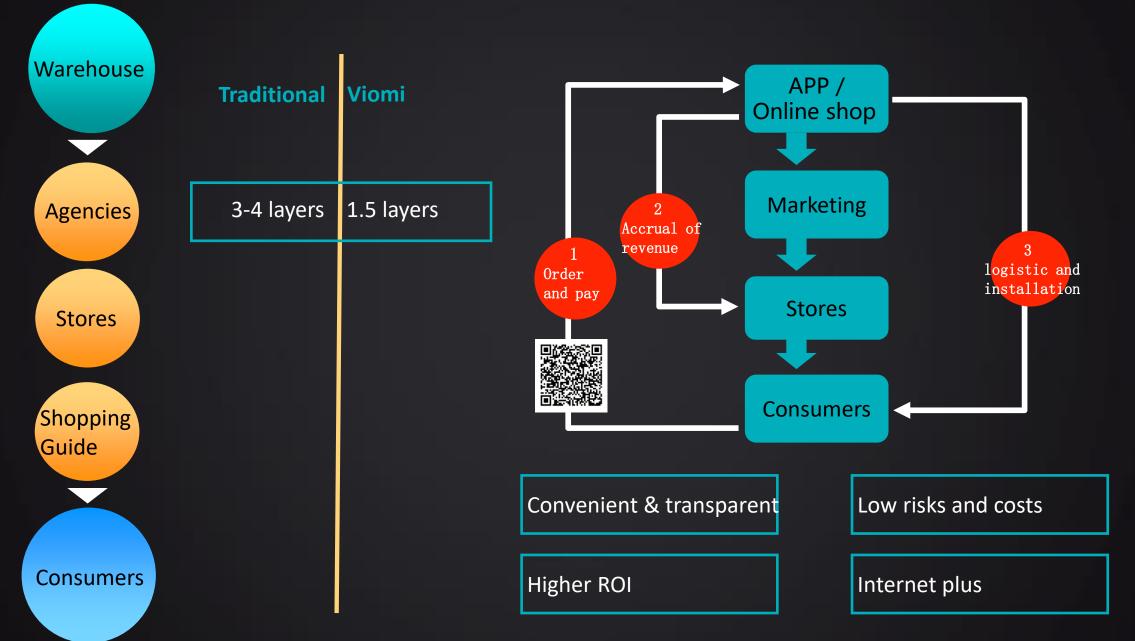
# VOM Technology



# **Marketing model**

#### **Marketing Model**





#### **Marketing Model**





#### **Flagship Stores**



Taiyuan



Chongqing



Chongqing



Zhengzhou



Suzhou



chengdu



Lingfen



Wuhar

# VIOM Quality

### Integrated Intelligent Management System

#### Manufacturing information can be traced back base on the cloud



# Strict Standard

#### Ensure no sub-stand product

Performance & tube parts inspection onlie 100%

42 assemble process

138 inspection item

### Leading Safe standards

# High standard of hygiene and cleanliness

Cleanning, closed, constant temperature and humidity, isolation workshop

#### The end

Thanks